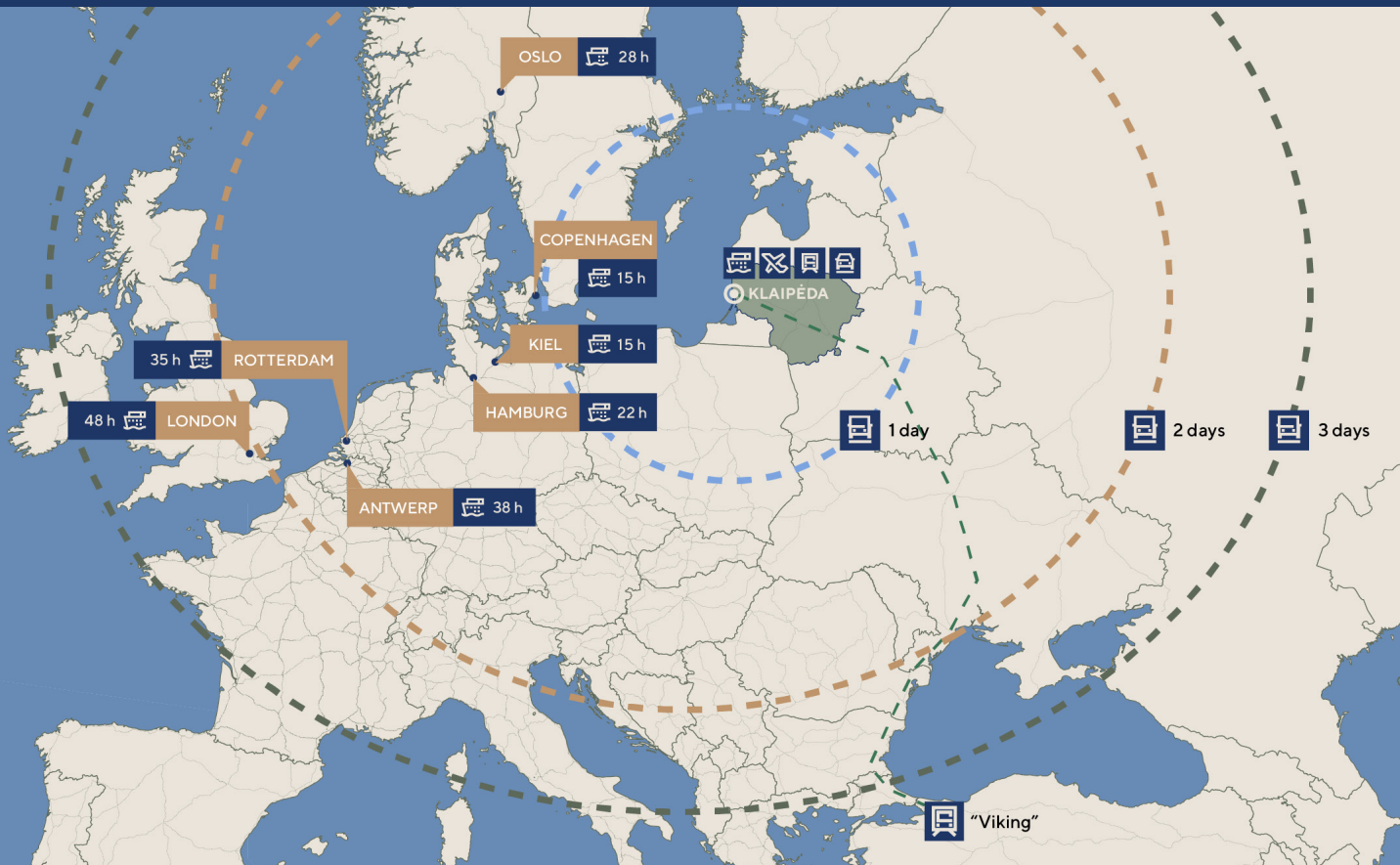




Klaipėda – your location for Maritime manufacturing

With best performing Port and FEZ in the region





Klaipėda delivers you the **talent** you need to grow

Famous as a city of students - Klaipėda's education programs are renowned for their variety and scope.

69%

people with higher education

Lithuanian Department of Statistics

80%

Klaipėda citizens speak at least one foreign language

Lithuanian Department of Statistics

Over 1/4th

of students in Lithuania enrolled in innovation related studies - Science, Mathematics, Computing and Engineering-related fields

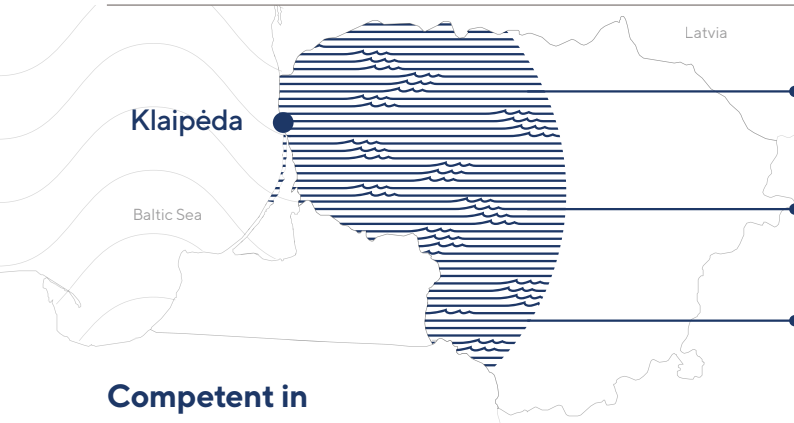
Ministry of Education and Science, 2017

Highest

ranked employee motivation level in CEE countries

The IMD Talent Report, 2016

Klaipėda catchment area



1,25^M

population in catchment area

19²⁰⁰

students in engineering, manufacturing and electronics

43 higher schools

with 200 programs in engineering, mechanics and electronics

Competent in

- Ship MRO
- Ship building
- Electro-mechanical engineering and assembly
- Cable harnessing and metal processing
- Production & prototyping
- CNC Machining and component engineering



A city with strong **marine & manufacturing** industry traditions

>270

companies in maritime sector in Klaipėda

13%

of the Klaipėda region labor pool works in the manufacturing sector

Maritime Hub

with Klaipėda Port, Maritime Academy, Klaipėda University: Technology park and Marine research Institute

#1

Lithuania - most attractive location for manufacturers in Europe and #2 in the world

Manufacturing Risk Index 2018 by Cushman & Wakefield

R&D success story



LNG Cluster powered rail locomotive for internal logistics in Klaipėda Port, prototyped in Lithuania.



The success of Western Shipyard is the product of both persistent work and the right conditions for the maritime engineering industry to develop - thanks to the appealing legal and taxation landscape, a fine-tuned employee training system, and a favourable stance of the city officials.



Arnoldas Šileika
CEO Western Shipyard, BLRT GROUP



Port of Klaipėda

1st

EU port in Baltic sea in handling

Flexible

loading tariffs and port taxes

Hub port

with 33 specialized terminals

Outer port

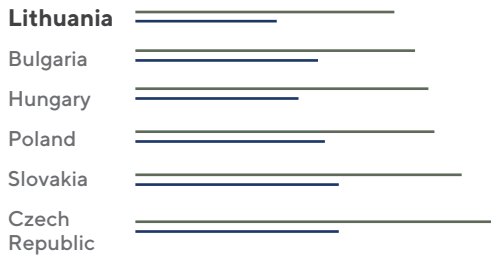
extension of 130 ha confirmed



Giving you room to grow and a great **cost to quality** ratio

Average FTE total cost (2018)

EUR 0 10 000 20 000 30 000



— Engineer (TC) — Manufacturing (TC)

Source: fDi Benchmark, a service from the Financial Times Limited 2017. All Rights Reserved.

High

return on investment: **10%** in Lithuania instead of **7%** elsewhere

Invest Lithuania

<8%

employee attrition rate in the international manufacturing in Lithuania

Biuro, HR agency, 2015

Klaipėda FEZ

Setting up a business in Klaipėda is quick and straightforward!

Consisting of 412 ha of land dedicated to manufacturing plants, logistics, and business park development Klaipėda FEZ is internationally recognized.

— 0% corporate (10 years) income tax

— 0% Real estate tax

— 0% tax on dividends

1st

and most successful FEZ in the Baltics

100+

companies

1st

place for Quick Launch Award

By fDi Markets 2017

16,5%

growth of revenue of Klaipėda FEZ-based enterprises

2017 FEZ data

Global

Free Economic Zone of the Year

2017 FDI Markets by Financial Times

Flex start

3 months to start your production

These **leading** companies are in Klaipėda

Engineering & manufacturing:



PROTON engineering Lithuania

Albright International

YAZAKI

AROS MARINE

WÄRTSILÄ

EMERSON

Diesel Service Group

Maritime:

MABROCONA

WESTERN SHIPYARD BLRT GRUPP

m sc

DNV·GL

CMA CGM

Klaipėda ID

Have questions? Contact us!

Klaipėda ID

Klaipėda ID is a non-profit city development agency, its mission is to support both international and local businesses by providing information and on the ground advice.

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Klaipėda FEZ

The first and most successful FEZ in the Baltics.

www.fez.lt

Invest Lithuania

Invest Lithuania is a government agency that provides free investment advice, contacts & data.
www.investlithuania.com